# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported)	August 6, 2013	August 6, 2013						
INTERNA	TIONAL FLAVORS & FRAGRANCES	INC.						
	ame of Registrant as Specified in Char							
New York	1-4858	13-1432060						
(State or Other Jurisdiction	(Commission File Number)	(I.R.S. Employer Identification No.)						
of Incorporation)	Flie Number)	identification No.)						
521 West 57 <sup>th</sup> Street, New York, New York		10019						
(Address of Principal Executive Offices)		(Zip Code)						
Registrant's telephone number, including area code	(212) 765-5500							
region and a terephone number, menuming area code	(212) 703 3300							
Check the appropriate box below if the Form 8-K filin following provisions:	ng is intended to simultaneously satisfy the fil	ling obligation of the registrant under any of the						
☐ Written communications pursuant to Rule 425 unde	r the Securities Act (17 CFR 230.425)							
☐ Soliciting material pursuant to Rule 14a-12 under the	ne Exchange Act (17 CFR 240.14a-12)							
☐ Pre-commencement communications pursuant to Re	ule 14d-2(b) under the Exchange Act (17 CFI	R 240.14d-2(b))						
☐ Pre-commencement communications pursuant to R	ule 13e-4(c) under the Exchange Act (17 CFF	R 240.13e-4(c))						
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# Item 2.02. Results of Operations and Financial Condition

Attached and being furnished hereby as Exhibit 99.1 is a copy of a press release of International Flavors & Fragrances Inc. ("IFF" or the "Company") dated August 6, 2013 reporting IFF's financial results for the quarter ended June 30, 2013.

An audio webcast to discuss the Company's first quarter 2013 financial results and full year 2013 outlook will be held today, August 6, 2013, at 10:00 a.m. EDT. Interested parties can access the webcast and accompanying slide presentation on the Company's website at www.iff.com under the Investor Relations section. For those unable to listen to the live broadcast, a replay will be available on the Company's website approximately one hour after the event and will remain available on the IFF website for one year.

Non-GAAP financial measures: In the attached press release and the referenced audio webcast, the Company uses the following non-GAAP financial operating measures: (i) adjusted EPS, (ii) adjusted operating profit, (iii) adjusted operating profit margin, (iv) adjusted gross profit, (v) adjusted gross margin, (vi) local currency sales, (vii) LFL, or like-for-like, sales and (viii) adjusted effective tax rate. Such information is supplemental to information presented in accordance with GAAP and is not intended to represent a presentation in accordance with GAAP. In discussing the Company's historical and expected future results and financial condition, the Company believes it is meaningful for investors to be made aware of and to be assisted in a better understanding of, on a period-to-period comparable basis, financial amounts both including and excluding these identified items, as well as the impact of exchange rate fluctuations and the exit of certain low margin sales activities on operating results and financial condition. The Company believes such additional non-GAAP information provides investors with an overall perspective of the period-toperiod performance of our business. In addition, management internally reviews each of these non-GAAP measures to evaluate performance on a comparative period-to-period basis in terms of absolute performance, trends and expected future performance with respect to our business. A material limitation of these non-GAAP measures is that such measures do not reflect actual GAAP amounts; for example, charges relating to Spanish tax assessments and costs associated with operational improvements include actual cash outlays that impact cash flows. The Company compensates for such limitations by presenting the reconciliations contained in the attached press release to the most directly comparable GAAP measure. These non-GAAP measures may not be comparable to similarly titled measures used by other companies.

#### Item 9.01. Financial Statements and Exhibits

(d) Exhibits

99.1 Press Release of International Flavors & Fragrances Inc., dated August 6, 2013.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INTERNATIONAL FLAVORS & FRAGRANCES INC.

Dated: August 6, 2013 /s/ Kevin C. Berryman

Name: Kevin C. Berryman

Title: Executive Vice President and Chief

Financial Officer

# **Exhibit Index**

Number Description

99.1 Press Release of International Flavors & Fragrances Inc. dated August 6, 2013

#### IFF Reports Second Quarter 2013 Like-for-Like Sales Growth of 8% and Adjusted EPS of \$1.14 per Diluted Share

Local Currency Sales Increase 6%; Reported Sales Increase 5%

#### Adjusted Operating Profit Margins Expand 90 basis points to 19.2%

NEW YORK--(BUSINESS WIRE)--August 6, 2013--International Flavors & Fragrances Inc. (NYSE: IFF), a leading global creator of flavors and fragrances for consumer products, today reported financial results for the second quarter ended June 30, 2013.

#### **Second Quarter 2013 Results**

- Reported net sales for the second quarter totaled \$757.6 million, an increase of 5% from \$721.3 million in the second quarter of 2012. Excluding the impact of foreign currency, local currency sales increased 6%. Like-for-like sales, which excludes the impact of foreign currency and the exit of low-margin sales activities in Flavors, increased 8%.
- Reported EPS for the second quarter totaled \$1.24 per diluted share compared with \$1.08 per diluted share in the prior year second quarter, an increase of 15%.
- Adjusted EPS, which excludes a \$16.1 million gain on the sale of a non-operating asset, as well as a \$2.9 million restructuring charge related to the Fragrance Ingredients rationalization, increased 6% to \$1.14 per diluted share in the second quarter, up from a reported and adjusted \$1.08 per diluted share in the second quarter of 2012.

Please see the information and schedules at the end of this release for reconciliations of GAAP to non-GAAP financial metrics.

#### **Management Commentary**

Doug Tough, Chairman and Chief Executive Officer of IFF said, "IFF achieved strong operating results this quarter, with both business units achieving double-digit growth in segment profit, due to the continued disciplined execution of our strategy. By focusing on expanding our geographic reach, strengthening our innovation platform and maximizing the value of our portfolio, we achieved strong top-line growth and margin expansion. Our profitability metrics, including gross profit margin, adjusted operating profit margin and adjusted net income margin, were all ahead of the prior year figures."

Mr. Tough continued, "Our operating performance was partially offset by foreign exchange losses on working capital, resulting in adjusted EPS growth of 6%. When combined with our growth in the first quarter of 2013, our adjusted EPS for the first half of the year increased 12% over the prior year comparable figure."

Mr. Tough continued, "Looking at our top line results, local currency sales growth of 6% reflects double-digit growth in the emerging markets - which grew at twice the rate of the developed markets, as well as a high level of new wins in both businesses, resulting from our strong culture of innovation. On a like-for-like basis, total consolidated sales growth of 8% was a result of 8% growth in Fragrance and 8% growth in Flavors, and demonstrates our ability to provide customers with value-added innovative products. This strong broad-based volume growth, when combined with a stronger mix of business, moderating input costs and ongoing implementation of our cost-containment initiatives, resulted in continued margin progression."

Mr. Tough concluded, "Looking forward, we expect to be able to deliver continued momentum in the second half of the year, noting that we are entering into a more challenging period on a comparable basis. We are optimistic about our ability to deliver local currency sales, adjusted operating profit and EPS growth for the full year in line with our long term financial targets."

#### **Second Quarter 2013 Operating Highlights**

- Local currency sales in the emerging markets accounted for 49% of total company sales in the second quarter and delivered growth of 10%.
- Gross profit, as a percent of sales, was 44.1% compared with 41.8% in the prior year. The 230 basis point gross margin improvement was due to modest declines in raw material costs, a strong level of innovations leading to new wins, an improved mix of business reflecting both new wins and the exit of low-margin sales activities in Flavors, and ongoing cost reduction efforts in Fragrances.
- Research, selling and administrative (RSA) expenses, as a percent of sales, increased 150 basis points to 25.0% compared with 23.5% in the second quarter of 2012. The RSA increase this quarter reflects higher incentive compensation costs as well as R&D costs associated with our biotechnology program for Fragrances.
- Adjusted operating profit increased 10% or \$13.2 million to \$145.5 million from \$132.3 million. The improvement in the adjusted operating profit was due to strong sales growth combined with gross margin expansion, offset in part by higher incentive compensation accruals. Adjusted operating profit margin increased 90 basis points to 19.2% from 18.3% in the prior year.
- The effective tax rate for the quarter was 27.3% compared with 27.7% in the prior year quarter. Excluding the tax charge related to the \$16.1 million gain on the sale of a non-operating asset, net of a tax benefit related to restructuring costs, the adjusted effective tax rate was 26.5%, or 120 basis points below the prior year adjusted effective tax rate of 27.7%. The prior year rate reflects increased provisions related to Spanish withholding taxes, and other provision adjustments for uncertain tax positions. The decrease in the adjusted effective tax rate was primarily driven by the absence of these items as well as the benefit associated with the U.S. tax legislation enacted in the first quarter of 2013.

#### **Subsequent Events**

• On July 30, the Board of Directors of IFF authorized a quarterly dividend of \$0.39 per share of the Company's common stock, an increase of \$0.05 or 15% from the current quarterly dividend of \$0.34 per share. The quarterly dividend will be distributed October 10, 2013 to shareholders of record at the close of business on September 26, 2013. Including this authorization, in the last three years IFF's quarterly dividend payment will have grown by a compound annual growth rate of 13%. IFF is committed to a disciplined return of capital to shareholders.

# **Fragrances Business Unit**

- Reported sales increased 7% to \$383.6 million, compared with \$359.9 million in the second quarter of 2012. Excluding the impact of foreign currency, local currency sales increased 8%.
- Fragrance Compounds achieved local currency sales growth of 10% in the second quarter, more than offsetting a 1% decline in Fragrance Ingredients this quarter.
- Within Fragrance Compounds, our Fine and Beauty Care category had local currency sales growth of 13%, driven by double-digit growth in Latin America, North America and EAME. Functional Fragrances had local currency sales growth of 7%, led by double-digit growth in Latin America and Greater Asia and solid growth in EAME. This marks the 20th consecutive quarter of growth in Functional Fragrances, due to a strong level of new wins as a result of our three-pillar strategy.
- The emerging markets represented 52% of Fragrances Compounds sales this quarter. Within Fragrance Compounds, the emerging markets grew double digits in the second quarter over the prior year quarter, reflecting broad-based geographic and category growth. The developed markets, which represented 48% of Fragrances Compounds sales, also had strong growth.
- Gross margins in our Fragrances business unit increased over the prior year quarter, primarily due to the modest declines in raw material costs, a strong level of new wins, an improved mix of business and ongoing cost reduction efforts.
- Fragrances segment profit increased 13% to \$71.9 million in the second quarter of 2013, up from \$63.6 million in the second quarter of 2012. The segment profit improvement is the result of volume growth from new wins as well as low erosion on the base business, combined with gross margin improvements and ongoing cost discipline. The segment profit margin increased 100 basis points to 18.7% from 17.7%.

#### **Flavors Business Unit**

- Reported sales increased 4% to \$374.0 million, compared with \$361.4 million in the second quarter of 2012. Excluding the impact of foreign currency, local currency sales increased 5%.
- On a like-for-like (LFL) basis, which excludes the impact of foreign currency and the exit of low-margin sales activities, sales increased 8% in the quarter, driven by strong new wins.
- Flavors experienced broad-based growth across both the emerging and developed markets. The emerging markets had double-digit LFL growth. On a regional basis, North America and Latin America delivered LFL double-digit growth of 11%, while Greater Asia and EAME delivered LFL sales growth of 8% and 5%, respectively.
- On an end-use category basis, LFL sales growth was led by double-digit growth in Beverage and high single-digit growth in Savory due to a strong level of new wins based on our technologies.
- Gross margins in the Flavors business increased over the prior year quarter primarily due to modest declines in raw material
  costs, a strong level of new wins, and an improved mix of business reflecting both new wins and the exit of low-margin sales
  activities. Starting with the third quarter of 2013, the Company will have substantially completed the exit of low-margin sales
  activities.
- Flavors segment profit increased 12% to \$89.9 million in the second quarter of 2013, up from \$80.6 million in the prior year quarter. Segment profit margin increased 170 basis points to 24.0% from 22.3%, as a result of volume growth from new wins combined with the gross margin improvement.

#### **Audio Webcast**

A live webcast to discuss the Company's second quarter financial results and full year outlook will be held today, August 6, 2013, at 10:00 a.m. ET. Investors may access the webcast and accompanying slide presentation on the Company's website at <a href="https://www.iff.com">www.iff.com</a> under the Investor Relations section. For those unable to listen to the live broadcast, a recorded version of the webcast will be made available on the Company's website approximately one hour after the event and will remain available on IFF's website for one year.

#### **About IFF**

International Flavors & Fragrances Inc. (NYSE: IFF) is a leading global creator of flavors and fragrances used in a wide variety of consumer products. Consumers experience these unique scents and tastes in fine fragrances and beauty care, detergents and household goods, as well as beverages, sweet goods and food products. The Company leverages its competitive advantages of consumer insight, research and development, creative expertise, and customer intimacy to provide customers with innovative and differentiated product offerings. A member of the S&P 500 Index, IFF has more than 5,800 employees working in 32 countries worldwide. For more information, please visit our website at <a href="https://www.iff.com">www.iff.com</a>.

# **Cautionary Statement Under The Private Securities Litigation Reform Act of 1995**

This press release includes "forward-looking statements" under the Federal Private Securities Litigation Reform Act of 1995, including statements regarding the Company's expectations concerning (i) its results, performance and the growth opportunities for the business in 2013; (ii) its ability to drive innovation into its product portfolio; and (iii) its ability to execute on its long-term strategic plan and reach its long-term goals. These forward-looking statements are qualified in their entirety by cautionary statements and risk factor disclosures contained in the Company's Securities and Exchange Commission filings, including the Company's Annual Report on Form 10-K filed with the Commission on February 26, 2013. The Company wishes to caution readers that certain important factors may affect and could in the future affect the Company's actual results and could cause the Company's actual results for subsequent periods to differ materially from those expressed in any forward-looking statements made by or on behalf of the Company. With respect to the Company's expectations regarding these statements, such factors include, but are not limited to: (1) the economic climate for the Company's industry and demand for the Company's products; (2) the ability of the Company to successfully implement its restructuring initiative and achieve the estimated savings; (3) fluctuations in the price, quality and availability of raw materials; (4) decline in consumer confidence and spending; (5) changes in consumer preferences; (6) the Company's ability to predict the short and long-term effects of global economic conditions; (7) movements in interest rates; (8) the effects of any unanticipated costs and construction or start-up delays in the expansion of any of the Company's facilities: (9) the Company's ability to implement its business strategy, including the achievement of anticipated cost savings, profitability, realization of price increases and growth targets; (10) the Company's ability to successfully develop new and competitive products and enter and expand its sales in new and other emerging markets; (11) the impact of currency fluctuations or devaluations in the Company's principal foreign markets; (12) any adverse impact on the availability, effectiveness and cost of the Company's hedging and risk management strategies; (13) uncertainties regarding the outcome of, or funding requirements, related to litigation or settlement of pending litigation, uncertain tax positions or other contingencies, including the final assessment for the Company's Spanish subsidiaries' 2011 tax return; (14) the impact of possible pension funding obligations and increased pension expense, particularly as a result of changes in asset returns or discount rates, on the Company's cash flow and results of operations: (15) the effect of legal and regulatory proceedings, as well as restrictions imposed on the Company, its operations or its representatives by U.S. and foreign governments; (16) adverse changes in federal, state, local and foreign tax legislation or adverse results of tax audits, assessments, or disputes; (17) the direct and indirect costs and other financial impact that may result from any business disruptions due to political instability, armed hostilities, incidents of terrorism, natural disasters or the responses to or repercussion from any of these or similar events or conditions; (18) the Company's ability to quickly and effectively implement its disaster recovery and crisis management plans; and (19) adverse changes due to accounting rules or regulations. New risks emerge from time to time and it is not possible for management to predict all such risk factors or to assess the impact of such risks on the Company's business. Accordingly, the Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

#### International Flavors & Fragrances Inc. Consolidated Income Statement (Amounts in thousands except per share data) (Unaudited)

Six Months Ended

Three Months Ended

	 June 30,				 June 30,			
	 2013		2012	% Change	 2013		2012	% Change
Net sales	\$ 757,635	\$	721,317	5	\$ 1,485,471	\$	1,431,933	4
Cost of goods sold	 423,649		419,774	1	 840,125		844,991	(1)
Gross margin	333,986		301,543	11	645,346		586,942	10
Research and development	64,672		56,400	15	123,774		113,809	9
Selling and administrative	124,813		112,835	11	239,468		218,249	10
Restructuring and other charges	2,105		-		2,105		1,668	
Interest expense	12,860		10,613		24,013		21,423	
Other income, net	 (11,209)		(845)		 (12,282)		(1,088)	
Pretax income	140,745		122,540	15	268,268		232,881	15
Income taxes	 38,423		33,944	13	 75,248		63,230	19
Net income	\$ 102,322	\$	88,596	15	\$ 193,020	\$	169,651	14
Earnings per share - basic	\$ 1.25	\$	1.09		\$ 2.36	\$	2.08	
Earnings per share - diluted	\$ 1.24	\$	1.08		\$ 2.34	\$	2.06	
Average shares outstanding								
Basic	81,309		81,095		81,300		80,938	
Diluted	82,041		81,782		82,018		81,727	

#### International Flavors & Fragrances Inc. Condensed Consolidated Balance Sheet (Amounts in thousands) (Unaudited)

	June 30, 2013			
Cash & cash equivalents	\$ 365,897	\$	324,422	
Receivables	541,607		499,443	
Inventories	512,784		540,658	
Other current assets	213,605		208,164	
Total current assets	 1,633,893		1,572,687	
Property, plant and equipment, net	651,011		654,641	
Goodwill and other intangibles, net	699,234		702,270	
Other assets	324,783		316,594	
Total assets	\$ 3,308,921	\$	3,246,192	
Bank borrowings and overdrafts, and current portion of long-term debt	\$ 100,175	\$	150,071	
Other current liabilities	 466,649		479,807	
Total current liabilities	566,824		629,878	
Long-term debt	932,796		881,104	
Non-current liabilities	434,871		482,655	
Shareholders' equity	1,374,430		1,252,555	
Total liabilities and shareholders' equity	\$ 3,308,921	\$	3,246,192	

#### International Flavors & Fragrances Inc. Consolidated Statement of Cash Flows (Amounts in thousands) (Unaudited)

	Six	Six Months Ended June 30, 2013		
Cash flows from operating activities:				
Net income	\$ 193,0	)20 \$	169,651	
Adjustments to reconcile to net cash provided by operations:				
Depreciation and amortization	39,8		37,094	
Deferred income taxes		971	(13,786)	
Gain on disposal of assets	(18,0		(1,525)	
Stock-based compensation	14,0	)50	11,272	
Pension settlement/curtailment		-	874	
Changes in assets and liabilities				
Current receivables	(60,7		(58,035)	
Inventories	14,6		(5,643)	
Accounts payable	(10,1		(21,214)	
Accruals for incentive compensation	(23,0		2,019	
Other current payables and accrued expenses	13,9		26,523	
Changes in other assets/liabilities	(50,3		(11,864)	
Net cash provided by (used in) operating activities	118,0	143	135,366	
Cash flows from investing activities:				
Additions to property, plant and equipment	(60,	589)	(53,833)	
Purchase of insurance contracts	·	-	(1,035)	
Maturities of net investment hedge	(	526	1,960	
Proceeds from termination of life insurance contracts	5	793	-	
Proceeds from disposal of assets	16,4	<b>l</b> 67	124	
Net cash used in investing activities	(42,8	303)	(52,784)	
Cash flows from financing activities:				
Cash dividends paid to shareholders	(27,5	/33)	(50,206)	
Net change in revolving credit facility borrowings and overdrafts	(284,0		(26,034)	
Proceeds from long-term debt	297,7	*	-	
Deferred financing costs		786)	_	
Proceeds from issuance of stock under stock plans		566	5,400	
Excess tax benefits on stock-based payments	·	172	6,513	
Purchase of treasury stock	(19,1		-/	
Net cash (used in) provided by financing activities	(27,2		(64,327)	
Effect of exchange rates changes on cash and cash equivalents	(6,5		(1,897)	
Net change in cash and cash equivalents	41,4		16,358	
Cash and cash equivalents at beginning of year	324,4		88,279	
Cash and cash equivalents at end of period	\$ 365.8		104,637	
Caon and caon equivalents at the or period	Ψ 505,0	<u> </u>	104,007	

#### International Flavors & Fragrances Inc. Business Unit Performance (Amounts in thousands) (Unaudited)

	Three Mo Jun		Six Months Ended June 30,				
	 2013	 2012	2013			2012	
Net Sales	 	 					
Flavors	\$ 374,041	\$ 361,371	\$	730,401	\$	711,258	
Fragrances	383,594	359,946		755,070		720,675	
Consolidated	757,635	721,317	<u> </u>	1,485,471		1,431,933	
Segment Profit							
Flavors	89,919	80,633		172,955		160,313	
Fragrances	71,913	63,635		140,270		119,716	
Global Expenses	(17,169)	(11,960)		(29,761)		(25,145)	
Restructuring and other charges, net	(2,105)	-		(2,105)		(1,668)	
Operational improvement initiative costs	 (162)	 		(1,360)		-	
Operating profit	 142,396	 132,308		279,999		253,216	
Interest Expense	(12,860)	(10,613)		(24,013)		(21,423)	
Other income (expense), net	 11,209	 845		12,282		1,088	
Income before taxes	\$ 140,745	\$ 122,540	\$	268,268	\$	232,881	
Operating Margin							
Flavors	24.0%	22.3%		23.7%		22.5%	
Fragrances	18.7%	17.7%		18.6%		16.6%	
Consolidated	18.8%	18.3%		18.8%		17.7%	

#### International Flavors & Fragrances Inc. Sales Performance by Region and Category (Unaudited)

Second Quarter 2013 vs. 2012 Percentage Change in Sales by Region of Destination

	_	Fine & Beauty Care	Functional	Ingredients	Total Frag.	Flavors	Total
North America	Reported	13%	-5%	2%	3%	2%	2%
EAME	Reported	12%	3%	-1%	6%	3%	5%
	Local Currency	13%	4%	0%	7%	5%	6%
Latin America	Reported	10%	13%	0%	11%	1%	7%
	Local Currency	14%	16%	1%	14%	3%	10%
Greater Asia	Reported	7%	12%	-16%	7%	6%	7%
	Local Currency	7%	13%	-11%	8%	8%	8%
Total	Reported	11%	6%	-2%	7%	4%	5%
	Local Currency	13%	7%	-1%	8%	5%	6%

First Six Months 2013 vs. First Six Months 2012 Percentage Change in Sales by Region of Destination

		referringe change in suits by region of Destination						
	_	Fine & Beauty Care	Functional	Ingredients	Total Frag.	Flavors	Total	
North America	Reported	3%	-2%	-5%	-1%	-2%	-1%	
EAME	Reported	4%	6%	-7%	3%	4%	3%	
	Local Currency	4%	6%	-7%	3%	5%	4%	
Latin America	Reported	15%	13%	-7%	12%	0%	8%	
	Local Currency	19%	14%	-6%	15%	3%	11%	
Greater Asia	Reported	9%	12%	-11%	8%	5%	6%	
	Local Currency	9%	13%	-7%	9%	7%	8%	
Total	Reported	7%	8%	-7%	5%	3%	4%	
	Local Currency	8%	8%	-6%	5%	4%	5%	

**Note**: Local currency sales growth is calculated by translating prior year sales at the exchange rates used for the corresponding 2013 period.

# International Flavors & Fragrances Inc. Reconciliation of Like-for-Like Sales Growth (Unaudited)

% Change in Sales for the Three Months Ended June 30, 2013

	Reported Sales Growth	Local Currency Sales Growth (1)	Exit of Low- Margin Sales Activities	Like-for-Like Sales Growth (2)
Total Company	5%	6%	2%	8%
Flavors:				
North America	2%	2%	9%	11%
EAME	3%	5%	0%	5%
Latin America	1%	3%	8%	11%
Greater Asia	6%	8%	0%	8%
Total Flavors	4%	5%	3%	8%

% Change in Sales for the Six Months Ended June 30, 2013

	Reported Sales Growth	Local Currency Sales Growth (1)	Exit of Low- Margin Sales Activities	Like-for-Like Sales Growth (2)
Total Company	4%	5%	1%	6%
Flavors:				
North America	-2%	-2%	10%	8%
EAME	4%	5%	1%	6%
Latin America	0%	3%	5%	8%
Greater Asia	5%	7%	0%	7%
Total Flavors	3%	4%	3%	7%

 <sup>(1)</sup> Local currency sales growth is calculated by translating prior year sales at the exchange rates used for the corresponding 2013 period.
 (2) Like-for-like is a non-GAAP metric that excludes the impact of exiting low-margin sales activities and foreign exchange.

# **International Flavors & Fragrances Inc. Reconciliation of Income** (Amounts in thousands) (Unaudited)

The following information and schedules provide reconciliation information between reported GAAP amounts and certain adjusted amounts. This information and schedules is not intended as, and should not be viewed as, a substitute for reported GAAP amounts or financial statements of the Company prepared and presented in accordance with GAAP.

#### **Second Quarter 2013 Items Impacting Comparability**

	Reported (GAAP)	Restructuring and Other Charges		Operational Improvement Initiative Costs		Gain on Asset Sale	Adjusted Non-GAAP)
Net Sales	757,635			-			
Cost of Goods Sold	423,649	(833)	(a)	(162)	(b)		
Gross Profit	333,986	833		162			
Research and Development	64,672	-		-			
Selling and Administrative	124,813	-		-			
RSA Expense	189,485	-		-			
Restructuring and other charges, net	2,105	(2,105)	(a)	-			
Operating Profit	142,396	2,938		162			145,496
Interest Expense	12,860	-		-			
Other (Income) expense, net	(11,209)	-		-		16,093 (c)	4,884
Income before taxes	140,745	2,938		162		(16,093)	127,752
Taxes on Income	38,423	1,028		36		(5,633)	33,854
Net Income	102,322	1,910		126		(10,460)	93,898
Earnings per share - diluted	\$ 1.24	\$ 0.02		\$ 0.00		(\$0.13)	\$ <b>1.14</b> (d)

- Costs related to the Fragrance Ingredients Rationalization (a)
- Related to plant closing in Europe and partial closing in Asia Represents a gain on sale of a non-operating asset (b)
- (c)
- The sum of these items do not foot due to rounding

# **Second Quarter 2012:**

In the second quarter of 2012 there were no items impacting comparability.

# International Flavors & Fragrances Inc. Reconciliation of Income (Amounts in thousands) (Unaudited)

The following information and schedules provide reconciliation information between reported GAAP amounts and certain adjusted amounts. This information and schedules is not intended as, and should not be viewed as, a substitute for reported GAAP amounts or financial statements of the Company prepared and presented in accordance with GAAP.

Second Quarter Year-to-Date 2013 Items Impacting Comparability

	Reported (GAAP)	Restructuring and Other Charges		Operational Improvement Initiative Costs	S	panish Tax Charge	Gain on Asset Sale	,	Adjusted (Non-GAAP)
Net Sales	1,485,471	_				-			
Cost of Goods Sold	840,125	(833)	(a)	(1,360)	(b)	-			
Gross Profit	645,346	833		1,360		-			
Research and Development	123,774	-				-			
Selling and Administrative	239,468	-				-			
RSA Expense	363,242	-				-			
Restructuring and other charges, net	2,105	(2,105)	(a)			-			
Operating Profit	279,999	2,938		1,360		-			284,297
Interest Expense	24,013	-				-			
Other (Income) expense, net	(12,282)	-				-	16,093 (d)	1	3,811
Income before taxes	268,268	2,938		1,360		-	(16,093)		256,473
Taxes on Income	75,248	1,029		315		(6,230) (c)	(5,633)		64,729
Net Income	193,020	1,909		1,045		6,230	(10,460)		191,744
Earnings per share - diluted	\$ 2.34	\$ 0.02		\$ 0.01	\$	0.08	(\$0.13)	\$	2.32

- (a) Costs related to the Fragrance Ingredients Rationalization
- (b) Related to plant closing in Europe and partial closing in Asia
- (c) Spanish tax charge related to the 2002-2003 ruling
- (d) Represents a gain on sale of a non-operating asset

#### Second Quarter Year-to-Date 2012 Items Impacting Comparability

	Reported (GAAP)	Restructuring and Other Charges	and Other				
Net Sales	1,431,933	-					
Cost of Goods Sold	844,991	-					
Gross Profit	586,942	-					
Research and Development	113,809	-					
Selling and Administrative	218,249						
RSA Expense	332,058						
Restructuring and other charges, net	1,668	(1,668)	(a)				
Operating Profit	253,216	1,668		254,884			
Interest Expense	21,423	· -					
Other (income) expense, net	(1,088)	-					
Income before taxes	232,881	1,668		234,549			
Taxes on Income	63,230	621		63,851			
Net Income	169,651	1,047		170,698			
Earnings per share - diluted	\$ 2.06 (b)	\$ 0.01	(b) <b>\$</b>	2.08			

- (a) Related to the restructuring program announced in Q1 2012
- (b) The sum of these items do not foot due to rounding

# CONTACT:

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