## International Flavors \& Fragrances Inc. <br> GAAP to Non-GAAP Reconciliation <br> (Unaudited)

The following information and schedules provide reconciliation information between reported GAAP amounts and non-GAAP certain adjusted amounts. This information and schedules are not intended as, and should not be viewed as, a substitute for reported GAAP amounts or financial statements of the Company prepared and presented in accordance with GAAP.

## Reconciliation of Gross Profit

| (DOLLARS IN MILLIONS) | Third Quarter |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  |
| Reported (GAAP) | \$ | 1,001 | \$ | 1,090 |
| Employee Separation Costs (d) |  | - |  | 1 |
| N\&B Inventory Step-Up Costs |  | - |  | (14) |
| Integration Related Costs (g) |  | - |  | 3 |
| Adjusted (Non-GAAP) | \$ | 1,001 | \$ | 1,080 |

## Reconciliation of Selling and Administrative Expenses

| (DOLLARS IN MILLIONS) | Third Quarter |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  |
| Reported (GAAP) | \$ | 413 | \$ | 436 |
| Acquisition Related Costs (a) |  | (1) |  | - |
| Business Divestiture Costs (c) |  | (31) |  | (16) |
| Employee Separation Costs (d) |  | - |  | (20) |
| Global Shared Services Implementation Costs (e) |  | (1) |  | - |
| Integration Related Costs (g) |  | (25) |  | (21) |
| Adjusted (Non-GAAP) | \$ | 355 | \$ | 379 |

## International Flavors \& Fragrances Inc.

GAAP to Non-GAAP Reconciliation (Unaudited)

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Reconciliation of Net (Loss) Income and EPS

| (DOLLARS IN MILLIONS EXCEPT PER SHARE AMOUNTS) | Third Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  |  |  |  |  | 2021 |  |  |  |  |  |  |  |
|  | (Loss) Income before taxes | Provision for income taxes (i) |  | Net (Loss) Income Attributable to IFF ( j ) |  | Diluted EPS (k) | Income before taxes |  | Provision for income taxes (i) |  | Net Income Attributable to IFF (j) |  | Diluted EPS (k) |  |
| Reported (GAAP) | \$ $(2,035)$ | \$ | 160 | \$ | $(2,197)$ | \$ (8.60) | \$ | 250 | \$ | 53 | \$ | 194 | \$ | 0.76 |
| Acquisition Related Costs (a) | 1 |  | 1 |  | - | - |  | - |  | - |  | - |  | - |
| Restructuring and Other Charges | (4) |  | (1) |  | (3) | (0.01) |  | 6 |  | 1 |  | 5 |  | 0.02 |
| Gains on Sale of Assets | - |  | - |  | - | - |  | (1) |  | - |  | (1) |  | - |
| Impairment of Goodwill (b) | 2,250 |  | - |  | 2,250 | 8.81 |  | - |  | - |  | - |  | - |
| Business Divestiture Costs (c) | 31 |  | (12) |  | 43 | 0.16 |  | 16 |  | 4 |  | 12 |  | 0.05 |
| Gains on Business Disposal | (14) |  | (110) |  | 96 | 0.38 |  | - |  | - |  | - |  | - |
| Employee Separation Costs (d) | - |  | - |  | - | - |  | 22 |  | 1 |  | 21 |  | 0.08 |
| Global Shared Services Implementation Costs (e) | 1 |  | - |  | 1 | - |  | - |  | - |  | - |  | - |
| Pension Income Adjustment (f) | - |  | - |  | - | - |  | (17) |  | (4) |  | (13) |  | (0.05) |
| N\&B Inventory Step-Up Costs | - |  | - |  | - | - |  | (14) |  | (3) |  | (11) |  | (0.04) |
| Integration Related Costs (g) | 25 |  | 6 |  | 19 | 0.07 |  | 24 |  | 5 |  | 19 |  | 0.07 |
| Redemption value adjustment to EPS (h) | - |  | - |  | - | (0.01) |  | - |  | - |  | - |  | - |
| Adjusted (Non-GAAP) | \$ 255 | \$ | 44 | \$ | 209 | \$ 0.82 | \$ | 286 | \$ | 57 | \$ | 226 | \$ | 0.88 |

Reconciliation of Adjusted (Non-GAAP) EPS ex. Amortization

| (DOLLARS AND SHARE AMOUNTS IN MILLIONS) | Third Quarter |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  |
| Numerator |  |  |  |  |
| Adjusted (Non-GAAP) Net Income | \$ | 209 | \$ | 226 |
| Amortization of Acquisition related Intangible Assets |  | 182 |  | 195 |
| Tax impact on Amortization of Acquisition related Intangible Assets (i) |  | 44 |  | 44 |
| Amortization of Acquisition related Intangible Assets, net of tax (I) |  | 138 |  | 151 |
| Adjusted (Non-GAAP) Net Income ex. Amortization | \$ | 347 | \$ | 377 |
| Denominator |  |  |  |  |
| Weighted average shares assuming dilution (diluted) |  | 255 |  | 255 |
| Adjusted (Non-GAAP) EPS ex. Amortization | \$ | 1.36 | \$ | 1.47 |

(a) Represents costs related to the acquisition of Health Wright Products, primarily consulting and legal fees.
(b) Represents costs related to the impairment of goodwill in the Health \& Biosciences reporting unit.
(c) Represents costs related to the Company's planned sales of businesses, primarily legal and professional fees.
(d) Represents costs related to severance, including accelerated stock compensation expense, for certain employees and executives who have been separated or will separate from the Company.
(e) Represents costs related to the Company's efforts of restructuring the Global Shared Services Centers, primarily consulting fees.
(f) Represents catch-up of net pension income from prior periods that had been excluded from their respective periods.
(g) Represents costs related to integration activities since 2018, primarily for Frutarom and N\&B. For 2022, represents costs primarily related to external consulting fees and internal integration costs, including salaries of individuals who are fully dedicated to integration efforts. For 2021, represents costs primarily related to performance stock awards and consulting fees for advisory services.
(h) Represents the adjustment to EPS related to the excess of the redemption value of certain redeemable noncontrolling interests over their existing carrying value.
(i) The income tax effects of non-GAAP adjustments are calculated based on the applicable statutory tax rate for the relevant jurisdiction, except for those items which are non-taxable or subject to valuation allowances for which the tax expense (benefit) was calculated at $0 \%$. The tax benefit for amortization is calculated in a similar manner as the tax effects of the non-GAAP adjustments.
(j) For 2022, net loss is increased by income attributable to noncontrolling interest of $\$ 2$ million. For 2021, net income is reduced by income attributable to noncontrolling interest of $\$ 3$ million.
(k) The sum of these items does not foot due to rounding.
(I) Represents all amortization of intangible assets acquired in connection with acquisitions, net of tax.

## (Unaudited)

The following information and schedules provide reconciliation information between reported GAAP amounts and non-GAAP certain adjusted amounts. This information and schedules are not intended as, and should not be viewed as, a substitute for reported GAAP amounts or financial statements of the Company prepared and presented in accordance with GAAP.

## Reconciliation of Gross Profit

| (DOLLARS IN MILLIONS) | Third Quarter Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  |
| Reported (GAAP) | \$ | 3,282 | \$ | 2,754 |
| Employee Separation Costs (f) |  | - |  | 1 |
| N\&B Inventory Step-Up Costs |  | - |  | 363 |
| Integration Related Costs (k) |  | 2 |  | 3 |
| Adjusted (Non-GAAP) | \$ | 3,284 | \$ | 3,121 |
| Reconciliation of Selling and Administrative Expenses |  |  |  |  |
|  | Third Quarter Year-to-Date |  |  |  |
| (DOLLARS IN MILLIONS) | 2022 |  | 2021 |  |
| Reported (GAAP) | \$ | 1,328 | \$ | 1,299 |
| Acquisition Related Costs (a) |  | (2) |  | - |
| Restructuring and Other Charges |  | - |  | (1) |
| Shareholder Activism Related Costs (d) |  | (3) |  | (7) |
| Business Divestiture Costs (e) |  | (91) |  | (21) |
| Employee Separation Costs (f) |  | (4) |  | (26) |
| Global Shared Services Implementation Costs (g) |  | (1) |  | - |
| Frutarom Acquisition Related Costs (i) |  | (1) |  | - |
| N\&B Transaction Related Costs (j) |  | - |  | (91) |
| Integration Related Costs (k) |  | (71) |  | (76) |
| Adjusted (Non-GAAP) | \$ | 1,155 | \$ | 1,077 |

## International Flavors \& Fragrances Inc.

GAAP to Non-GAAP Reconciliation (Unaudited)

The following information and schedules provide reconciliation information between reported GAAP amounts and non-GAAP certain adjusted amounts. This information and schedules are not intended as, and should not be viewed as, a substitute for reported GAAP amounts or financial statements of the Company prepared and presented in accordance with GAAP.

Reconciliation of Net (Loss) Income and EPS

| (DOLLARS IN MILLIONS EXCEPT PER SHARE AMOUNTS) | Third Quarter Year-to-Date |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  |  |  |  |  | 2021 |  |  |  |  |  |  |  |
|  | (Loss) Income before taxes | Provision for income taxes (m) |  | Net (Loss) Income Attributable to IFF ( n ) |  | Diluted EPS (o) | Income before taxes |  | Provision for income taxes (m) |  | Net Income Attributable to IFF ( n ) |  | Diluted EPS (o) |  |
| Reported (GAAP) | \$ $(1,620)$ | \$ | 220 | \$ | $(1,846)$ | \$ (7.22) | \$ | 240 | \$ | 53 | \$ | 180 | \$ | 0.75 |
| Acquisition Related Costs (a) | 2 |  | 1 |  | 1 | - |  | - |  | - |  | - |  | - |
| Restructuring and Other Charges | 5 |  | 1 |  | 4 | 0.02 |  | 34 |  | 7 |  | 27 |  | 0.11 |
| Gains on Sale of Assets | (2) |  | (1) |  | (1) | (0.01) |  | (1) |  | - |  | (1) |  | - |
| Impairment of Goodwill (b) | 2,250 |  | - |  | 2,250 | 8.81 |  | - |  | - |  | - |  | - |
| Impairment of Long-Lived Assets (c) | 120 |  | 24 |  | 96 | 0.38 |  | - |  | - |  | - |  | - |
| Shareholder Activism Related Costs (d) | 3 |  | 1 |  | 2 | 0.01 |  | 7 |  | 2 |  | 5 |  | 0.02 |
| Business Divestiture Costs (e) | 91 |  | 3 |  | 88 | 0.34 |  | 21 |  | 5 |  | 16 |  | 0.07 |
| Gains on Business Disposal | (14) |  | (110) |  | 96 | 0.38 |  | - |  | - |  | - |  | - |
| Employee Separation Costs (f) | 4 |  | 1 |  | 3 | 0.01 |  | 28 |  | 2 |  | 26 |  | 0.11 |
| Global Shared Services Implementation Costs (g) | 1 |  | - |  | 1 | - |  | - |  | - |  | - |  | - |
| Pension Income Adjustment (h) | - |  | - |  | - | - |  | (17) |  | (4) |  | (13) |  | (0.05) |
| Frutarom Acquisition Related Costs (i) | 1 |  | - |  | 1 | - |  | - |  | - |  | - |  | - |
| N\&B Inventory Step-Up Costs | - |  | - |  | - | - |  | 363 |  | 79 |  | 284 |  | 1.19 |
| N\&B Transaction Related Costs (j) | - |  | - |  | - | - |  | 91 |  | 19 |  | 72 |  | 0.30 |
| Integration Related Costs (k) | 73 |  | 18 |  | 55 | 0.21 |  | 80 |  | 18 |  | 62 |  | 0.26 |
| Redemption value adjustment to EPS (I) | - |  | - |  | - | (0.01) |  | - |  | - |  | - |  | 0.01 |
| Adjusted (Non-GAAP) | \$ 914 | \$ | 158 | \$ | 750 | \$ 2.94 | \$ | 846 | \$ | 181 | \$ | 658 | \$ | 2.75 |

Reconciliation of Adjusted (Non-GAAP) EPS ex. Amortization

| (DOLLARS AND SHARE AMOUNTS IN MILLIONS) | Third Quarter Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  |
| Numerator |  |  |  |  |
| Adjusted (Non-GAAP) Net Income | \$ | 750 | \$ | 658 |
| Amortization of Acquisition related Intangible Assets |  | 552 |  | 547 |
| Tax impact on Amortization of Acquisition related Intangible Assets (m) |  | 130 |  | 113 |
| Amortization of Acquisition related Intangible Assets, net of tax (p) |  | 422 |  | 434 |
| Adjusted (Non-GAAP) Net Income ex. Amortization | \$ | 1,172 | \$ | 1,092 |

Denominator

| Weighted average shares assuming dilution (diluted) |
| :--- |
| Adjusted (Non-GAAP) EPS ex. Amortization |

(a) Represents costs related to the acquisition of Health Wright Products, primarily consulting and legal fees.
(b) Represents costs related to the impairment of goodwill in the Health \& Biosciences reporting unit.
(c) Represents costs related to the impairment of intangible and fixed assets of an asset group that operates primarily in Russia.
(d) Represents shareholder activist related costs, primarily professional fees.
(e) Represents costs related to the Company's planned sales of businesses, primarily legal and professional fees.
(f) Represents costs related to severance, including accelerated stock compensation expense, for certain employees and executives who have been separated or will separate from the Company.
(g) Represents costs related to the Company's efforts of restructuring the Global Shared Services Centers, primarily consulting fees.
(h) Represents catch-up of net pension income from prior periods that had been excluded from their respective periods.
(i) Represents transaction-related costs and expenses related to the acquisition of Frutarom.
(j) Represents transaction costs and expenses related to the transaction with N\&B, primarily legal and professional fees.
(k) Represents costs related to integration activities since 2018, primarily for Frutarom and N\&B. For 2022, represents costs primarily related to external consulting fees and internal integration costs, including salaries of individuals who are fully dedicated to integration efforts. For 2021, represents costs primarily related to performance stock awards and consulting fees for advisory services.
(I) Represents the adjustment to EPS related to the excess of the redemption value of certain redeemable noncontrolling interests over their existing carrying value.
(m) The income tax effects of non-GAAP adjustments are calculated based on the applicable statutory tax rate for the relevant jurisdiction, except for those items which are non-taxable or subject to valuation allowances for which the tax expense (benefit) was calculated at $0 \%$. The tax benefit for amortization is calculated in a similar manner as the tax effects of the non-GAAP adjustments.
(n) For 2022, net loss is increased by income attributable to noncontrolling interest of $\$ 6$ million. For 2021, net income is reduced by income attributable to noncontrolling interest of $\$ 7$ million.
(o) The sum of these items does not foot due to rounding.
(p) Represents all amortization of intangible assets acquired in connection with acquisitions, net of tax.

## International Flavors \& Fragrances Inc.

Debt Covenants
(Amounts in millions) (Unaudited)
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## Reconciliation of Credit Adjusted EBITDA to Net Loss

| (DOLLARS IN MILLIONS) | Twelve Months Ended <br> September 30, 2022 |
| :--- | ---: |
| Net loss | $(1,756)$ |
| Interest expense | 305 |
| Income taxes | 242 |
| Depreciation and amortization | 1,192 |
| Specified items ${ }^{(1)}$ | 2,613 |
| Non-cash items ${ }^{(2)}$ | 18 |
| Credit Adjusted EBITDA | $\$$ |

(1) Specified items for the 12 months ended September 30, 2022 of $\$ 2.613$ billion consisted of acquisition related costs, restructuring and other charges, impairment of goodwill, impairment of long-lived assets, shareholder activism related costs, business divestiture costs, employee separation costs, Global Shared Services implementation costs, pension settlement, Frutarom acquisition related costs, N\&B inventory step-up costs and integration related costs.
(2) Non-cash items represent all other adjustments to reconcile net (loss) income to net cash provided by operations as presented on the Statements of Cash Flows, including gains on disposal of assets, gains on business disposal and stockbased compensation.

## Net Debt to Total Debt

| (DOLLARS IN MILLIONS) | September 30,2022 |  |
| :--- | ---: | ---: |
| Total debt $^{(1)}$ | $\$$ | 10,812 |
| Adjustments: |  |  |
| $\quad$ Cash and cash equivalents | $\$$ | 538 |
| Net debt | $\$$ | 10,274 |

(1) Total debt used for the calculation of net debt consists of short-term debt, long-term debt, short-term finance lease obligations and long-term finance lease obligations.

## International Flavors \& Fragrances Inc. Comparable Reportable Segment Performance (Amounts in millions) <br> (Unaudited)

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|  | Three Months Ended September |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2022 |  | 2021 |  |
| Net Sales |  |  |  |  |  |  |  |  |
| Nourish ${ }^{(1)}$ | \$ | 1,703 | \$ | 1,645 | \$ | 5,252 | \$ | 4,832 |
| Health \& Biosciences ${ }^{(2)}$ |  | 495 |  | 510 |  | 1,795 |  | 1,764 |
| Scent |  | 591 |  | 580 |  | 1,756 |  | 1,699 |
| Pharma Solutions |  | 257 |  | 211 |  | 750 |  | 676 |
| Consolidated | \$ | 3,046 | \$ | 2,946 | \$ | 9,553 | \$ | 8,971 |
| Segment Adjusted Operating EBITDA |  |  |  |  |  |  |  |  |
| Nourish ${ }^{(1)}$ | \$ | 287 | \$ | 325 | \$ | 981 | \$ | 950 |
| Health \& Biosciences ${ }^{(2)}$ |  | 139 |  | 149 |  | 513 |  | 520 |
| Scent |  | 119 |  | 130 |  | 328 |  | 375 |
| Pharma Solutions |  | 69 |  | 40 |  | 192 |  | 148 |
| Total |  | 614 |  | 644 |  | 2,014 |  | 1,993 |
| Depreciation \& Amortization |  | (293) |  | (297) |  | (897) |  | (861) |
| Interest Expense |  | (83) |  | (74) |  | (232) |  | (216) |
| Other Income, net |  | 33 |  | 26 |  | 43 |  | 44 |
| Acquisition Related Costs |  | (1) |  | - |  | (2) |  | - |
| Restructuring and Other Charges |  | 4 |  | (6) |  | (5) |  | (34) |
| Gains on sales of fixed assets |  | - |  | 1 |  | 2 |  | 1 |
| Impairment of Goodwill |  | $(2,250)$ |  | - |  | $(2,250)$ |  | - |
| Impairment of Long-Lived Assets |  | - |  | - |  | (120) |  | - |
| Shareholder Activism Related Costs |  | - |  | - |  | (3) |  | (7) |
| Business Divestiture Costs |  | (31) |  | (16) |  | (91) |  | (21) |
| Employee Separation Costs |  | - |  | (22) |  | (4) |  | (28) |
| Global Shared Services Implementation Costs |  | (1) |  | - |  | (1) |  | - |
| Frutarom Acquisition Related Costs |  | - |  | - |  | (1) |  | - |
| N\&B Inventory Step-Up Costs |  | - |  | 14 |  | - |  | (363) |
| N\&B Transaction Related Costs |  | - |  | - |  | - |  | (91) |
| Integration Related Costs |  | (25) |  | (24) |  | (73) |  | (80) |
| Impact of Business Divestitures ${ }^{(3)}$ |  | - |  | 4 |  | - |  | 10 |
| Impact of Business Acquisitions ${ }^{(4)}$ |  | (2) |  | - |  | - |  | - |
| Impact of Merger with $N \& B^{(5)}$ |  | - |  | - |  | - |  | (107) |
| (Loss) Income Before Taxes | \$ | $(2,035)$ | \$ | 250 | \$ | $(1,620)$ | \$ | 240 |

Segment Adjusted Operating EBITDA
Margin

| Nourish | $16.9 \%$ | $19.8 \%$ | $18.7 \%$ | $19.7 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Health \& Biosciences | $28.1 \%$ | $29.2 \%$ | $28.6 \%$ | $29.5 \%$ |
| Scent | $20.1 \%$ | $22.4 \%$ | $18.7 \%$ | $22.1 \%$ |
| Pharma Solutions | $26.8 \%$ | $19.0 \%$ | $25.6 \%$ | $21.9 \%$ |
| Consolidated | $20.2 \%$ | $21.9 \%$ | $21.1 \%$ | $22.2 \%$ |

[^0]divestiture of the business in the fourth quarter of 2021. As a result, there is no impact of the Fruit Preparation business for the 2022 period.
(2) Health \& Biosciences sales and segment adjusted operating EBITDA information for the three and nine months ended September 30, 2022 exclude the results of Health Wright Products and for the three and nine months ended September 30, 2021 exclude the results of the Microbial Control business unit to present fully comparable scenarios of the Company as the acquisition of Health Wright Products was completed on April 1, 2022 and the divestiture of the Microbial Control business unit was completed on July 1, 2022. As a result, there was no impact from Health Wright Products and the Microbial Control business unit for the 2021 and 2022 periods, respectively.
(3) Information related to the amounts exclude the results of the Fruit Preparation business and Microbial Control business unit to present fully comparable scenarios of the Company due to divestiture of the businesses in the fourth quarter of 2021 and third quarter of 2022, respectively.
(4) Information related to the amounts exclude the results of Health Wright Products to present fully comparable scenarios of the Company as the acquisition of Health Wright Products was completed on April 1, 2022.
(5) Information related to the amounts included from merger with N\&B was received directly from DuPont and management believes such information is reliable. DuPont has not provided the underlying adjustments for the amounts included, but based on management's review of financial statement and other scheduled information provided, we believe the amounts reflected are reasonable. For the nine months ended September 30, 2021, amounts include N\&B results for January 2021 to reflect the same period N\&B is included in IFF results in 2022.

The pro forma historical segment information has been presented for informational purposes only and is not necessarily indicative of what IFF's results of operations actually would have been, had the N\&B transaction occurred on the date indicated below. In addition, the pro forma historical segment information does not purport to project the future operating results of the Company, shown below:
(DOLLARS IN MILLIONS)
January 2021

|  | Pro Forma Sales |  | Pro Forma Adjusted Operating EBITDA |  |
| :---: | :---: | :---: | :---: | :---: |
| Nourish | \$ | 247 | \$ | 37 |
| Health \& Biosciences |  | 189 |  | 53 |
| Scent |  | - |  | - |
| Pharma Solutions |  | 71 |  | 17 |

## International Flavors \& Fragrances Inc.

GAAP to Non-GAAP Reconciliation
Comparable Foreign Exchange Impact
(Unaudited)

| Q3 Nourish | Sales | Segment Adjusted Operating EBITDA | Segment Adjusted Operating EBITDA Margin |
| :---: | :---: | :---: | :---: |
| \% Change - Comparable | 4\% | (12)\% | (2.9)\% |
| Currency Impact | 6\% | 8\% | 0.4\% |
| \% Change - Currency Neutral | 10\% | (4)\% | (2.5)\% |
| Q3 Health \& Biosciences | Sales | Segment Adjusted Operating EBITDA | Segment Adjusted Operating EBITDA Margin |
| \% Change - Comparable | (3)\% | (7)\% | (1.1)\% |
| Currency Impact | 6\% | 6\% | 0.0\% |
| \% Change - Currency Neutral | 3\% | (1)\% | (1.1)\% |


| Q3 Scent | Sales | Segment Adjusted <br> Operating EBITDA | Segment Adjusted <br> Operating EBITDA Margin |
| :--- | :---: | :---: | :---: |
| \% Change - Comparable | $2 \%$ | $(8) \%$ | $(2.3) \%$ |
| $\quad$ Currency Impact | $7 \%$ | $11 \%$ | $1.2 \%$ |
| \% Change - Currency Neutral | $9 \%$ | $3 \%$ | $(1.1) \%$ |


| Q3 Pharma Solutions | Sales | Segment Adjusted <br> Operating EBITDA | Segment Adjusted <br> Operating EBITDA Margin |
| :--- | :---: | :---: | :---: |
| \% Change - Comparable | $22 \%$ | $73 \%$ | $7.9 \%$ |
| Currency Impact | $6 \%$ | $3 \%$ | $(0.7) \%$ |
| \% Change - Currency Neutral | $28 \%$ | $76 \%$ | $7.2 \%$ |


| Q3 Consolidated | Sales | Adjusted Operating <br> EBITDA | Adjusted Operating <br> EBITDA Margin |
| :--- | :---: | :---: | :---: |
| \% Change - Comparable | $3 \%$ | $(5) \%$ | $(1.7) \%$ |
| $\quad$ Currency Impact | $7 \%$ | $8 \%$ | $0.4 \%$ |
| \% Change - Currency Neutral | $10 \%$ | $3 \%$ | $(1.3) \%$ |


| YTD Nourish | Sales | Segment Adjusted Operating EBITDA | Segment Adjusted Operating EBITDA Margin |
| :---: | :---: | :---: | :---: |
| \% Change - Comparable | 9\% | 3\% | (1.0)\% |
| Currency Impact | 4\% | 6\% | 0.2\% |
| \% Change - Currency Neutral | 13\% | 9\% | (0.8)\% |
| YTD Health \& Biosciences | Sales | Segment Adjusted Operating EBITDA | Segment Adjusted Operating EBITDA Margin |
| \% Change - Comparable | 2\% | (1)\% | (0.9)\% |
| Currency Impact | 4\% | 3\% | (0.1)\% |
| \% Change - Currency Neutral | 6\% | 2\% | (1.0)\% |
| YTD Scent | Sales | Segment Adjusted Operating EBITDA | Segment Adjusted Operating EBITDA Margin |
| \% Change - Comparable | 3\% | (13)\% | (3.4)\% |
| Currency Impact | 5\% | 8\% | 0.7\% |
| \% Change - Currency Neutral | 8\% | (5)\% | (2.7)\% |
| YTD Pharma Solutions | Sales | Segment Adjusted Operating EBITDA | Segment Adjusted Operating EBITDA Margin |
| \% Change - Comparable | 11\% | 30\% | 3.7\% |
| Currency Impact | 4\% | 3\% | (0.4)\% |
| \% Change - Currency Neutral | 15\% | 33\% | 3.3\% |


| YTD Consolidated | Sales | Adjusted Operating EBITDA | Adjusted Operating EBITDA Margin |
| :---: | :---: | :---: | :---: |
| \% Change - Comparable | 6\% | 1\% | (1.1)\% |
| Currency Impact | 5\% | 5\% | 0.2\% |
| \% Change - Currency Neutral | 11\% | 6\% | (0.9)\% |


[^0]:    (1) Nourish sales and segment adjusted operating EBITDA information for the three and nine months ended September 30, 2021 exclude the results of the Fruit Preparation business to present fully comparable scenarios of the Company due to

